

# O'Brien Global Products, Inc.

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To Whom It May Concern,

You asked for clarification as to what our "Quickloads" load calc program was based on. It is based on proven math that has been available and modified slightly over the past 50 years in this industry. More specifically the models we used for our program were based around the A.R.I. standard 220, A.C.C.A. Manual J, and some real world features were added to make it simpler and faster for contractors to do the required math and still do the other things like heating & cooling cost analysis, payback analysis & bid, which obviously were not addressed in those standards.

This program is currently being used by thousands of HVAC professionals all over the United States and has proven itself to be accurate, fast, and an affordable tool for professional contractors everywhere.

Sincerely,



Roger O'Brien  
President